Nebraska Wesleyan University Catalog 2016-2017

# Course: BUSAD 5110 Marketing Management

### 3 hours

#### Majors (Grad)

Business Administration (M.B.A.) Business Administration (M.S.N. bridge to M.B.A.) Nursing/Business Administration (M.S.N./M.B.A.) Joint Degree

## Departments/Programs:

#### **Business Administration (Graduate)**

Applies major elements of the marketing process, strategic planning, and the development of an effective marketing mix to create customer value. Analyzes key marketing concepts, such as consumer/buyer behavior, market research, brand management, product development, pricing strategies, and the design of marketing channels. Examines the integration of marketing with other functions in a business organization.